SAN GABRIEL VALLEY ECONOMIC PARTNERSHIP

Now Recruiting: President & Chief Executive Officer

Salary Range: $135,000 – $170,000 Annually + Benefits

To Apply: Submit Resume, Cover Letter and 3 Professional References electronically to CEOJOB@sgvpartnership.org. This position will remain open until filled. The Priority Deadline for applications is July 19, 2026.

About the Opportunity

The San Gabriel Valley Economic Partnership (SGVEP) is seeking an experienced, visionary, and collaborative leader to serve as its next President & Chief Executive Officer. For more than 30 years, the Partnership has served as the leading voice for business and economic development in the San Gabriel Valley, representing 31 cities and nearly two million residents throughout eastern Los Angeles County.

Position Overview

Reporting directly to the Board of Directors, the President & CEO serves as the chief executive officer of the organization and is responsible for providing strategic leadership, organizational management, fiscal oversight, membership growth, stakeholder engagement, advocacy, and program development.

The successful candidate will be a dynamic relationship-builder who can effectively work with elected officials, business leaders, educational institutions, workforce partners, and community stakeholders while positioning the Partnership as the premier regional economic development organization in the San Gabriel Valley.

Key Responsibilities

Strategic Leadership

- Lead the implementation and execution of the Partnership's Strategic Plan.
- Collaborate with the Board of Directors to establish organizational priorities, goals, and performance measures.
- Identify emerging economic, workforce, and public policy opportunities affecting the San Gabriel Valley.
- Position the Partnership as a recognized regional leader on issues impacting business competitiveness and economic growth.

Organizational Management

- Oversee the day-to-day operations of the organization and provide leadership to staff and consultants.
- Develop annual work plans, budgets, and organizational objectives.
- Ensure effective governance support for the Board of Directors and its committees.
- Foster a high-performing, mission-driven organizational culture.

Revenue Development & Membership Growth

- Lead membership recruitment, retention, and engagement efforts.
- Develop and implement strategies to diversify and grow organizational revenue.
- Secure sponsorships, grants, partnerships, and other funding opportunities.
- Cultivate relationships with corporate, public-sector, philanthropic, and community partners.

Regional Advocacy & External Relations

- Serve as the chief spokesperson for the organization.
- Build and maintain strong relationships with elected officials, business executives, city managers, educational leaders, and community stakeholders.
- Represent the Partnership at regional, state, and national meetings and events.
- Advance public policy initiatives that support economic development, workforce development, infrastructure investment, housing, and business growth.

Program & Economic Development Leadership

- Guide the development and implementation of programs and initiatives that support the Partnership's mission.
- Promote the San Gabriel Valley as a destination for investment, business attraction, and job creation.
- Strengthen collaboration among cities, educational institutions, employers, and workforce development partners.
- Oversee signature events, regional convenings, and economic development initiatives.

Desired Qualifications

The ideal candidate will possess:

- Demonstrated executive leadership experience in economic development, business organizations, chambers of commerce, public administration, nonprofit management, workforce development, or a related field.
- Proven success in organizational leadership, strategic planning, and revenue generation.
- Strong financial management and budgeting experience.
- Exceptional communication, public speaking, and relationship-building skills.

- Experience working with boards of directors, elected officials, and diverse stakeholder groups.
- A track record of developing partnerships and leading collaborative initiatives.
- Knowledge of economic development, workforce development, public policy, and regional business issues.

A bachelor's degree from an accredited college or university is required. A master's degree in public administration, business administration, economic development, or a related field is preferred.

Compensation & Benefits

The annual salary range for this position is **$135,000 to $170,000**, depending on qualifications and experience.

In addition, the Board of Directors may consider performance-based compensation enhancements tied to the achievement of mutually agreed-upon organizational revenue growth and fundraising targets. Any such incentives would be negotiated between the President & CEO and the Executive Committee of the Board of Directors.

The Partnership offers a competitive benefits package, including:

- Employer-paid medical insurance
- 401(k) retirement plan with a 3% employer match
- Four-and-one-half-day work week (half-day Fridays)
- Three weeks paid vacation
- 80 hours of sick leave
- 48 hours of personal leave
- Ten paid holidays annually

Application Process

Interested candidates should submit:

- Cover Letter
- Resume
- Three Professional References*.

**References will only be contacted as part of a background check for a candidate that receives and accepts a conditional job offer.*

Applications and questions should be submitted electronically to:
CEOJOB@sgvpartnership.org

The position will remain open until filled, but **the first review of applications will be conducted on July 20, 2026.**